



BUYING ENQUIRY

AUTOMOTIVE GAS OIL

Approval

As per our business policy terms and conditions on transactions for commodities of this strategic nature, we ONLY trade and deal directly with end-buyers or Mandate holders. Where intermediaries are involved, B2B Global Traders and Partner will agree on a commission fee and sign a Fee Protection Agreement (FPA) with the named Paymaster for the intermediaries.

Please send us your requirements on your **Official Letter Headed Paper** with the following information's;

1. Commodity that you are interested in buying
2. Are you the Buyer
3. If not what is your position to the buyer
4. Specification of the commodity if Oil related
5. What is your Target Price
6. Anticipated date of first shipment
7. Country of Destination

A soft offer requisition template is enclosed for you or the buyer to adhere to when providing the required information's. The required information should be sent on **official letter headed paper** for the attention of Barry Uthman at buthman@b2b-global.eu.

Discussions/negotiations are strictly on a Principal to Principal basis. If Brokers/intermediaries are unable to secure their commission via the Buyer's side, Seller is willing to provide Broker a commission to avoid price inflation as long as Broker is not already receiving commission from Buyer. Under no circumstances will Seller forward documents to/via Brokers/intermediaries or negotiate via brokers/intermediaries. Brokers/intermediaries should provide the introduction and immediately step aside. Upon deal conclusion brokers will be paid any applicable/agreed commissions.

Please Note; the Seller is available to a qualified Buyer. The Seller/Supplier is the Owner of the Commodity. Prices and procedures are subject to change until an FCO or CONTRACT is issued by Seller.

Yours truly

B2B *Uthman*
BUSINESS 2 BUSINESS GLOBAL TRADERS

Barry Uthman
Marketing Director

B2B GLOBAL TRADERS

Tel: **+44 1908 647 777**

Mob: **+44 7956 910 781**

e-Fax: **+44 870 803 4374**

Website: www.b2b-global.eu

Emails: buthman@b2b-global.eu buthmans@gmail.com

Skype: **buthman**

Business 2 Business Global Traders

www.b2b-global.eu

Tel: + 44 (0) 1908 647 777

Fax: + 44 (0) 870 803 4374



ENQUIRY LETTER TO BE ON BUYERS OFFICIAL LETTER HEADED PAPER

Buyer to fill in places marked with XX

Ref No.: XXXXXXXXX

Date: XXth, 2010

To:

B2B Global Traders
39 Barton Road
Bletchley
Milton Keynes
MK2 3HW
United Kingdom

REQUEST FOR SOFT OFFER

We hereby state that we are able to purchase the commodity described at the target price stated or as agreed and with the payment term stated below. Upon agreement in price, we are then prepared and able to provide an ICPO and BCL or RWA and then follow to final conclusion directly thereafter.

We also understand that a proper RWA is not just a Bank Reference Letter, but rather a document where the bank states the buyer is capable of performing with the stated price, quantity and payment terms. Our Finances are in order and once the contract is signed, we are ready to initiate the Payment Instrument starting from the Pre-advice within 5 days from the signing of the hard copy.

We are financially capable of performing this deal because we have met with the International Trade Department of our bank and they have approved to facilitate this deal and it has been arranged for a Top 50 Confirming Bank to Confirm the LC.

COMMODITY INFORMATION

Commodity	: Automotive Gas Oil
Reference	: AGO
Specification	: Please attach the required specification as an ATTACHMENT
Contract Term	: 12 Months with R & E
Contract Quantity	: xxx,000 Metric Tonnes (+/- 5%) per year
Per Shipment Quantity	: xxx,000 Metric Tonnes (+/- 5%) per month

Business 2 Business Global Traders

www.b2b-global.eu

Tel: + 44 (0) 1908 647 777

Fax: + 44 (0) 870 803 4374



Country of Destination : **xxxxxxx**
Delivery Terms : CIF ASWP
First Shipment Date : **xxxxxxx** 2010
Target Price per MT : USD **xxx**.00 per Metric Tonne
Payment Instrument : Irrevocable, Transferable, Revolving, Confirmed and
Advised, Documentary Letter of Credit (TRDLC).

We understand that any and all offer and/or contracts are subject to successful Seller verification of funds availability.

Thank you for your attention to this request. We look forward to your earliest response.

Yours truly,

Buyer's Authorized Signature: _____

(Signatory's Full Name): _____

For and on Behalf of Company: _____

Dated: **XX**th, 2010